

Company: Centrum Insurance Brokers Limited

Position: Cluster Relationship Manager

Grade: L2

Location: Delhi, Hyderabad, Chennai, Kolkata

Reporting to: National Head

Job Description

- Manage a team of Relationship Managers at Forex branch spread across a designated city
- Liaise with Branch Manager of Forex branches actively in order to provide value in terms of Group/Individual solutions on Life/health/general insurance front
- To develop strategy in the geography to drive the sales team and branch staff for Insurance sales.
- Engage with Manufacturers and manage relationships with Insurer of Life, General and Health Insurance providers to ensure smooth issuance of policies
- To ensure compliance as per laid processes.
- To ensure internal operational risk compliance in place and abstain from any mis-doing /misconduct behavior.
- Responsibility for revenues and building the business, comprising of Life Insurance, General Insurance and Health Insurance through Forex Branches

CTC: As per our company standards.

Industry: Insurance / Banking / Financial services

Functional Area: Sales /Business Development/ Corporate and Direct Sales

Experience: 5 - 8 Years

Note: Please share your application to namrata.jashnani@centrum.co.in