

Company: Centrum Insurance Brokers Limited

Position: Senior Manager – Corporate Relationship

Location: Mumbai

Job Description

- Liaison with manufacturers of GI and fulfill products requirement for Corporate and SME clients
- Adept in generating quotes, negotiating for the best rates in line with requirements of the clients
- Access market potential for existing and new product bouquet
- Develop business revenue line through building of Corporate / SME insurance line; Example: GMC, Factory Insurance, Asset Insurance, Marine Insurance etc
- Co-ordinate with zonal sales team for addressing the queries and providing solutions on the same
- To work on product re-engineering basis client's requirement, system processing changes or enhancements & training
- Oversee claims settlement raised by the clients and ensure timely payouts.
- Build robust Ops & Claims Handling process for SME clients.

Functional Area: General Insurance domain background with Corporate & SME sales

Experience: 7-10 Years +

Note: Please share your application to namrata.jashnani@centrum.co.in