



**Company:** Centrum Insurance Brokers Limited

**Position:** Business Relationship Manager – IFA

**Location:** Pune, Chennai, Chandigarh, Hyderabad, Baroda

**Job Description**

- Achieve Monthly Business Targets (Activation & Issued Business)
- Manage Relationships with IFAs (Distributors) for the Region/Zone
- Training of Preferred Products to Distributors on a regular basis
- Product/Collateral Support to Distributors at all time
- Joint Call/Visits to IFA Leads
- Focus on Quality of IFAs & Business
- Liasoning with Manufacturers in terms of Collaterals/Medicals, etc.
- Follow IFA laid down SOP

\*IFA – independent Financial Advisors

**Experience:** 1.5 yrs+ experience in Insurance sales is mandatory.