

**Company: Centrum Insurance Brokers Limited**

**Position: Head – Corporate Relationship**

**Location: Mumbai**

**Job Description**

- Liaison with GI Insurers and fulfill products requirement for Corporate and SME clients.
- Adept in generating quotes, negotiating for the best rates in line with requirements of the clients
- Access market potential for existing and new product bouquet.
- Develop business revenue line through building of Corporate / SME insurance line; Example: GMC, Factory Insurance, Asset Insurance, Marine Insurance etc.
- Co-ordinate with zonal sales team for addressing the queries and providing solutions on the same.
- To work on product re-engineering basis client's requirement, system processing changes or enhancements & training.
- Oversee claims settlement raised by the clients and ensure timely payouts.
- Build robust Ops & Claims Handling process for SME clients.

**Experience: 12 Years + (General Insurance domain background with Corporate & SME sales mandatory)**

**Note: Please share your application to [namrata.jashnani@centrum.co.in](mailto:namrata.jashnani@centrum.co.in)**