

**Company:** CentrumDirect Limited

**Position:** Branch Sales

**Grade:** L2

**Location:** Hyderabad, NCR, Siliguri, Ranchi, Kolkata, Visakhapatnam

**Reporting to:** Branch Manager

**Job Description**

- Acquisition and tie-up of SMEs and large corporate accounts for forex business.
- Achieve revenue targets from the corporate sales channel.
- Build and maintain relationships with existing clients for business expansion and increasing the business share.
- Drive negotiations on terms and SLA with senior level decision makers at partners and customers
- Conceptualize and develop marketing initiatives and business development activities to enhance productivity and business volume
- Organizes the liaison with all other departments to execute Corporate strategies planned at both HO and Field level.

**CTC:** As per our company standards.

**Industry:** Financial services / NBFC/ Forex / Travel.

**Functional Area:** Operations, Team Management, Key Account Management.

**Experience:** 3 – 10 Years.

**Note:** Please share your application to [shradha.katkam@centrum.co.in](mailto:shradha.katkam@centrum.co.in)